

Private Equity Funds



Dechert
LLP

Introduction

Slower growth and rising interest rates have proven challenging for the private equity industry. Private equity fund managers are contending with a much tougher economic environment as a result of the tightened central bank policy deployed to tackle inflation and these conditions have significantly impacted deal economics, transaction activity and the pursuit of raising fresh capital.

Global private equity AUM reached an all-time high in with a record number of private equity funds in the global market holding unprecedented levels of dry powder. Record deal activity and intense competition required managers to innovate to stay ahead of the curve.

Dechert's fund formation clients benefit from our global knowledge and detailed insights of the private equity market and where it is heading, including the current state of fund terms, market trends and structural innovations. This is because we are a leading player in the private equity funds industry across all relevant jurisdictions and we engage with key stakeholders, including working with trade bodies and other industry groups to defend regulatory challenges and shape the future of the industry.

We are privileged to have played a leading role in the development of the private equity industry for 40 years, and our global private equity funds platform remains unique in many respects.



40 YEARS PRIVATE EQUITY INVESTED IN YOUR SUCCESS SINCE 1984

Committed Capital
A GLOBAL PRIVATE EQUITY PODCAST

Dechert's Expertise at a Glance

Interdisciplinary team of **350** private capital lawyers across Europe, the U.S., Asia, and the Middle East.



Trusted advisors to the private equity industry for **40** years.



Consistently ranked as a leading firm for **private funds** in *Chambers*, *Legal 500* and *ILFR*.



8 of PEI'S top 10 private equity firms are clients.



Recognized as a leader in the secondaries market in *Secondaries Investor's* annual overview.



200+ financial services and investment management lawyers across **17** of our **21** locations globally.



9 of the top **10** global asset management firms are clients.



Guided clients on private equity transactions valued at **~US\$500 billion** in the past three years.



Serving the Private Equity Fund Life Cycle

Drawing on our expertise across a range of disciplines and geographies, our private equity clients benefit from holistic support on all aspects of fund structuring, formation and deal structuring for a responsive and efficient service.

Fund Formation

Dechert has a leading practice advising on private equity fund formation and other private capital vehicles. Our team is experienced in dealing with complex matters to exacting timescales and we can assist with both traditional fund structures and bespoke solutions across multiple jurisdictions. This breadth of experience, expertise and knowledge across varied fund structures sets our lawyers apart in terms of being able to adapt and innovate.

The team is also well versed in additional structuring features, such as co-investment vehicles, currency classes and the addition of investment leverage (and associated issues, such as the potential impact of the EU securitization regulation).

We cover all private equity strategies, including:

- Buyout
- Venture capital
- Growth equity
- Infrastructure
- Real estate
- Fintech and Digital Assets
- Secondaries / Liquidity Solutions
- Special situations
- Energy and Renewables
- NAV financing
- Retailization
- Fund of funds
- Hybrid private equity

Leading Private Equity Managers Rely on Dechert

We represent 8 of *Private Equity International's* top 10 private equity firms globally. We can share representative client engagements upon request.

Dechert was the first and remains the leading law firm with a funds practice in all five principal European fund jurisdictions of the UK, Ireland, Luxembourg, Germany, and France. Our private equity fund lawyers also practice across the U.S., the Middle East and Asia. We offer “jurisdiction neutral” advice, focused only on our clients’ best interests.

Aside from traditional fund structures, Dechert is able to assist with more bespoke solutions, including SMAs, funds-of-one, hybrid funds and evergreen / permanent capital structures.

We also utilize the latest AI-enhanced data capture and analytics tools to provide clients with market insights drawn from our proprietary private funds database.



Regulatory Advice

Today's regulatory climate calls for greater sophistication than ever when it comes to anticipating the impact of regulatory developments on fund formation and capital deployment. Our private equity clients benefit from expert support and proactive solutions to real problems, from AIFMD II to the post-Brexit regulatory framework, LIBOR, CSDR, SFDR, MICA, ELTIF reform and EMIR, exemplified by the development of our online resource sites including those on ESG, Cryptocurrency and Blockchain, the Financial Regulation Reform, MiFID II and more.

A hallmark of Dechert's practice is our transatlantic strength. The firm offers full U.S. capability from London, with several of our key London-based financial services experts being U.S.-qualified, which places us in a commanding position to assist U.S.-based clients on entering and accessing the European market (and vice versa).

We recognize the importance of maintaining strong relationships with the key regulators and work closely with them on a day-to-day basis. Clients expect us to provide strategic advice and guidance on how to interact with regulators and, where possible, anticipate regulatory changes coming down the track. Several Dechert alumni are now on the SEC and FCA staff (and vice versa), among others and the team maintains close relationships with the significant trade associations and other groups that represent funds, fund managers and directors.

Marketing Advice

Clients benefit from "real time" advice on all aspects of fund marketing globally, including:

- Europe – AIFMD, PRIIPS, MICA, EMIR
- UK – FCA guidance and other relevant regulations
- U.S.– federal and state level requirements (e.g., SEC, CFTC, BlueSky, lobbying rules)

Outside of these jurisdictions, we regularly assist clients with marketing in the Middle East, Asia, Canada and Australia.

Our teams review and advise on marketing materials, investor decks and regulatory disclosures in fund documentation. Depending on the domicile of the fund and the investment manager, we can assist with the relevant regulatory filings, registrations, and/or notifications.

Global Tax

Our tax experts, embedded into our funds group, provide timely tax advice in the UK, Luxembourg, France, Germany, the U.S., the Middle East and Asia on a domestic and cross-border basis.

Transactions

We have a proven track record of undertaking complex matters to exacting timescales. Our experience advising clients on portfolio company deals from all sides of the table gives us a deep understanding of market trends and deal terms.

Whether your transaction is domestic or international, public or private, negotiated or hostile, our commitment to achieving your business imperatives remains constant.

ESG

We advise private equity clients globally on the integration of ESG matters, including the creation of ESG-focused private equity products.

With our expertise, our clients can anticipate and respond to ESG developments in a comprehensive and cost-effective way through actionable advice that takes into account legal, regulatory, enforcement, market, business and other ESG trends and developments globally. Our multi-disciplinary ESG team includes representatives from all major practice areas in Europe, the U.S. and Asia.

House Matters

We support private equity clients with their business set-up, navigating key issues that arise, including choice of legal structure, regulatory requirements, GP stakes and seeding, setting up service provider agreements, carried interest and other performance-based compensation

schemes and employee co-investment arrangements, and related tax considerations. We work with established managers of all sizes as well as first time funds.

Customized Investor Solutions

Often, a significant proportion - perhaps even the majority - of capital raised for a strategy will not be committed to the fund structure itself, but to sidecar vehicles, co-investment opportunities, separate managed accounts or other vehicles. This allows managers to deepen their relationships with investors, and investors to optimize their allocation to bespoke investment terms. This could involve a co-investment program or perhaps a managed account that straddles multiple strategies or fund vintages and avoids the need for the investor to revert to its own investment committee each time. We help sponsors develop bespoke programs that are efficient in terms of time, cost and administration.

Cornerstone Arrangements

The team regularly negotiates with cornerstone investors and supports managers on the structuring of a broad range of strategic investor deals, from family office-backed through to large institutional pension funds, sovereign seed deals and anchor investments.

Secondary Transactions

Secondary market activity continues to develop at a fast pace. We have worked on some of the most notable transactions in the secondary market, across private equity and credit, in the U.S., Europe and Asia, including continuation funds, stapled secondaries and other GP-led liquidity solutions, as well as a variety of limited partner portfolio disposals on the secondary market. We can adapt terms and structures to provide solutions for both outperforming and underperforming assets.

Fund Finance

Dechert's fund finance practice represents alternative lenders, asset managers and investment funds, including in private equity,

on a wide array of fund-related financings and loan transactions, including subscription facilities, NAV facilities, hybrid facilities and asset-backed loans. The team is involved in all aspects of fund finance including providing input on debt and leverage issues at the time of fund formation and downstream structuring and transactions, acting for lenders and borrowers operating across all layers of the capital stack.

Restructuring and Distressed

Combining specialists across a range of practice areas, our integrated approach helps clients navigate highly complex economic, business, legal and regulatory issues at every stage of the private equity life cycle and across the capital stack. We work with clients to develop and implement restructuring solutions to ensure investors are protected and returns are maximized and are involved at every stage of forming, negotiating and effecting a restructuring. We advise some of the leading distressed and special situations investors on in-and out-of-court financial and operational restructurings and workouts.

World Compass

Dechert's World Compass, a user-focused online platform, provides fund managers with legal, regulatory, and practical guidance on cross-border activities, such as marketing, management, and other regulatory updates.

Subscribers receive 24/7 access to concise and easy-to-use guidance on key areas, including marketing and distribution of funds. The useful resources available encompass:

- Fly-in guides
- Disclaimer tools
- Wrap accounts
- Commercial lending

Commended by the *Financial Times* in its "European Innovative Lawyers" Report, World Compass untangles the regulatory landscape in over 100 jurisdictions.

International Recognition

SECONDARIES INVESTOR (2023)

Recognized as a leader in the secondaries market.

THE DEAL (2023)

Ranked as a leading law firm for Private Equity.

PEI AWARDS (2023)

Shortlisted for "Law Firm of the Year" for Fund Formation and Secondaries (Asia Pacific).

BLOOMBERG & REFINITIV (2022)

Ranked amongst the leading law firms for PE/M&A transactions.

CHAMBERS AND PARTNERS (2023-2024)

Ranked as a leading firm for investment funds across Asia, Ireland, Luxembourg, the Middle East, the UK and the U.S. Specifically for private equity: credit funds in the UK, private equity: fund formation in France and private equity: buyouts: mid-market in the U.S.

THE LEGAL 500 (2023-2024)

Ranked as a leading firm for investment funds across Asia, Ireland, Luxembourg, the Middle East, the UK and the U.S. Specifically for private equity transactions in the UK and Germany and private equity: fund formation and venture capital in France and the U.S.

IFLR1000 33RD EDITION

Ranked as a leading firm in 41 practice areas globally including hedge funds, private equity funds and retail funds, including 76 lawyers recognized.

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